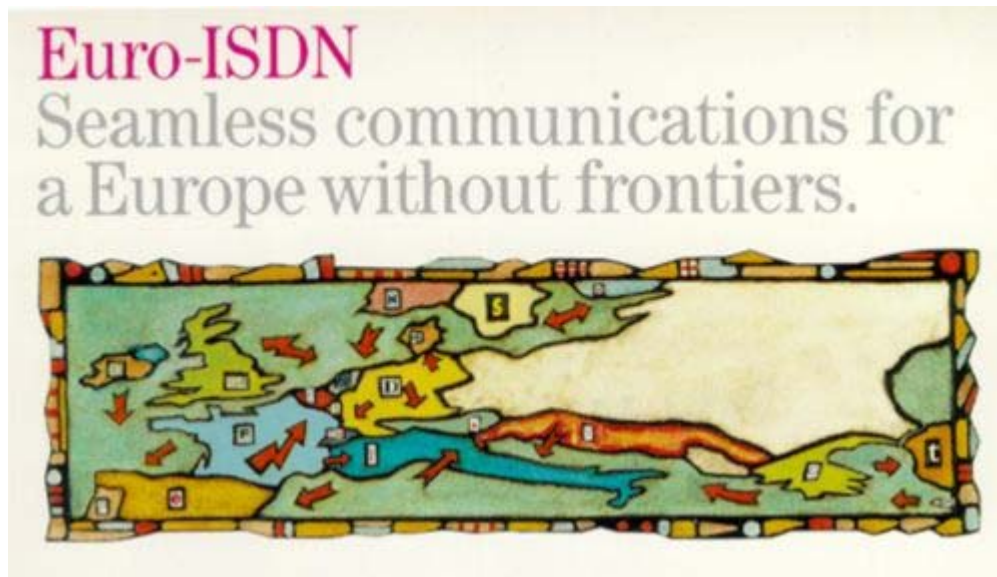


Germany

Deutsche Telekom AG:



"A Europe without frontiers also requires seamless, unrestricted communications. A telecommunications network available throughout Europe and with a common standard is therefore a fundamental prerequisite for the development of the economy as a whole and trade relations in particular. Telekom, as a leading telecommunications enterprise, has made a substantial contribution to creating these conditions in Europe. 26 public network operators from 20 European countries have signed a Memorandum of Understanding agreeing to the introduction of a common European ISDN - Euro - ISDN.

From 1993 a major transnational terminal equipment market will come into being on the basis of this modern telecommunications network. It will then be possible to connect Euro-ISDN terminal equipment from France or England without any problem in Germany or Spain, for example. It will be just as much a matter of course for terminal equipment produced in Germany to be used at a Euro-ISDN access in Denmark, France or any of the other 17 countries. In other words, a wide range of products can be expected. And the effect of this on prices will be to the customer's advantage."